

United States Government
2003 Trade Capacity Building Assistance (\$US)
MACEDONIA

Activity Title	Activity Description	TCB Category	FY 03 Total
Aid to Artisans - Macedonian Artisans Developing Enterprises	This program provides technical assistance in business training, product development and marketing to local producers. It aims to: (1) foster the development and improve the business performance of artisan small or medium-sized enterprises (SMEs); (2) improve the effectiveness of trade organizations and associations in responding to their constituents; (3) open new international markets; and (4) increase incomes and create new jobs for artisans, with special emphasis on women and rural households. Funded and implemented by USAID/Macedonia.	Export Promotion	500,000
		Business Services & Training	500,000
		Activity Total	1,000,000
Commercial Finance Fund for Small or Medium-Sized Enterprises (SMEs)	This project provides short-term working capital financing through the use of innovative trade finance products, such as Purchase Order Financing, Pre-Export Financing, Factoring and other asset-based lending products to small or medium-sized enterprises (SMEs). Loans are provided to finance the purchase of raw materials, packaging, taxes, marketing and other costs for the production and delivery of manufactured goods to both the domestic and foreign markets. Funded and implemented by USAID/Macedonia.	Export Promotion	1,300,000
Macedonia - Southeast Europe Initiative	As part of the Stability Pact, the Commercial Law Development Program (CLDP) supports the facilitation of regional trade in and among the countries of Albania, Bosnia-Herzegovina, Bulgaria, Croatia, Macedonia, Serbia and Montenegro, and Romania. As of January 2003, with CLDP's support, the goal of 21 signed, bi-lateral Free Trade Agreements between the region's countries had been met. CLDP continues to support the implementation of the FTAs by providing assistance in areas such as intellectual property, customs, standards, SPS, and dispute resolution. Funded by USAID and implemented by Department of Commerce/CLDP.	Agreement on TBT	112,500
		General Agreement on Trade in Services	450,000
		Agreement on TRIPs	562,500
		Agreement on Disputes Settlement	112,500
		Customs Operation & Administration	112,500
		Regional Trade Agreements (RTA)	900,000
		Activity Total	2,250,000
Macedonian Competitiveness Activity	This project aims to: (1) build the competitiveness of Macedonian enterprises in domestic, regional and global markets; (2) facilitate the development of a Macedonian National Competitiveness Council; and (3) work with three to five "industry clusters", of which two are tourism and lamb meat-dairy products. The work in these clusters will focus on specific products and will look to develop regional linkages for suppliers and trade. By utilizing Macedonian business service providers to the greatest extent possible to implement the competitiveness agenda, it is expected that the activity will substantially develop the capacity of business associations, for-profit consultants and other business services providers to support the private sector in Macedonia on a commercially sustainable basis. Funded and implemented by USAID/Macedonia.	Export Promotion	1,300,000
		Business Services & Training	780,000
		Competition Policy & Foreign Investment	390,000
		Tourism Sector Development	130,000
		Activity Total	2,600,000

Source: USG Trade Capacity Building Database, USAID Development Information Services, <http://qesdb.cdie.org/tcb/index.html>.

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Technical Assistance for Customs Reform	This technical assistance project focuses on customs institutional reform, trade development (modernization procedures reform) and improvement of roads and border crossing facilities. Funded by Department of State and implemented by Department of Homeland Security/Customs.	Agreement on TBT	60,000
		Customs Operation & Administration	280,000
		Physical Infrastructure Development	60,000
		Activity Total	400,000
WTO Compliance	Initially, this program focused on assisting the Government of Macedonia in the finalization of the accession process (the completion of bilateral and multilateral negotiations, approval of the accession by the WTO General Council and ratification of the Protocol of Accession by the Macedonian authorities). Macedonia became a full member on April 4, 2003. Since then, activities have focused on public awareness; training and education; and providing advice on notification and compliance commitments. Funded and implemented by USAID/Macedonia.	WTO Awareness	165,750
		WTO Accession	331,500
		Agreements on Trade in Goods	55,250
		Agreement on SPS	22,100
		Agreement on TBT	22,100
		Agreement on Anti-Dumping	11,050
		Agreement on Import Licensing Proc.	22,100
		Agreement on CVMs	11,050
		Agreement on Safeguards	11,050
		General Agreement on Trade in Services	33,150
		Agreement on TRIPs	55,250
		Customs Operation & Administration	33,150
		Gov/Transparency & Inter-Agency Coord.	331,500
		Activity Total	1,105,000
Total FY 03 USG Trade Capacity Building Assistance to Macedonia			8,655,000